



Press Release

HEAD Racquet Sports USA Posts Best Ever Full Year Sales Results

Amsterdam – 8th January 2013 – Head NV (VSX: HEAD; U.S. OTC: HEDYY.PK), a leading global manufacturer and marketer of sports equipment, announced today that HEAD Racquet Sports USA posts best ever full year sales results.

HEAD Racquet Sports USA has posted its best ever sales result for a full year in company history. A double digit percentage increase for both HEAD and Penn brands are especially significant given the marketshare both brands already had coming into the year.

In addition, a year end retailer survey placed HEAD and Penn at the top of the industry for sales force and speed of shipment as well as very high marks in all marketing and operations categories.

"We are thrilled with our year-end results. We outpaced the market throughout the year as a result of very hard work from our internal team combined with incredible results from our athletes like Novak Djokovic, Maria Sharapova and Andy Murray." said Greg Mason, Vice President Sales and Marketing Racquet Sports US. "The combination of the two made for the best year in our history."

HEAD's new marketing campaigns have been player centric and have focused on digital and social media marketing tactics. Some of the world's best tennis athletes have helped take HEAD to the next level.

HEAD was able to combine players and marketing to maximize the impact. HEAD is now the racquet sports leader in Facebook fans which is another indication of the brand momentum.

"While it's great to share fantastic 2012 results, we are poised for further growth in 2013 with aggressive marketing around Novak and Maria throughout the first half. With the #1 male player in the world in Novak and Maria as the most marketable female player in the world we are positioned for another great year." said Mason.

The excellent development in the US was envisaged earlier in the year by the group and does not impact the guidance for the groups results as set out in our press release of November 8, 2012.

About Head

HEAD NV is a leading global manufacturer and marketer of premium sports equipment and apparel.

HEAD NV's ordinary shares are listed on the Vienna Stock Exchange ("HEAD").

Our business is organized into five divisions: Winter Sports, Racquet Sports, Diving, Sportswear and Licensing. We sell products under the HEAD (alpine skis, ski bindings, ski boots, snowboard and protection products, tennis, racquetball and squash racquets, tennis balls and tennis footwear and sportswear), Penn (tennis balls and racquetball balls), Tyrolia (ski bindings) and Mares (diving equipment) brands.





For more information, please visit our website: www.head.com

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Forward-Looking Statements

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this press release, the words "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will" and similar terms and phrases, including references to assumptions, as they relate to Head NV, its management or third parties, identify forward-looking statements. Forward-Looking statements include statements regarding Head NV's business strategy, financial condition, results of operations, and market data, as well as any other statements that are not historical facts. These statements reflect beliefs of Head NV's management as well as assumptions made by its management and information currently available to Head NV. Although Head NV believes that these beliefs and assumptions are reasonable, the statements are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those projected. These Factors include, but are not limited to, the following: the still possible impact of the global economic turmoil, weather and other factors beyond our control, competitive pressures and trends in the sporting goods industry, our ability to implement our business strategy, our liquidity and capital expenditures, our ability to obtain financing, our ability to compete, including internationally, our ability to introduce new and innovative products, legal proceedings and regulatory matters, our ability to fund our future capital needs, and general economic conditions. These factors, risks and uncertainties expressly qualify all subsequent oral and written forward-looking statements attributable to Head NV or persons acting on its behalf.

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Shares:
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Notes:
HTM Senior Notes ISIN: XS0184717956 and XS0184719143
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